



## Patient Screening and Medicaid Enrollment Services

At Integrated Health Management Services (IHMS), we believe all patients deserve an opportunity to secure healthcare coverage. By helping patients obtain coverage, hospitals are better able to focus on delivering quality care, while protecting themselves from the financial challenges that often come with serving a high number of uninsured patients.


Our **Patient Screening and Medicaid Enrollment Services** makes it possible for any healthcare facility, regardless of their resources, to provide the assistance their patients need in finding the coverage they deserve and require.

### Top Ten Reasons to Choose IHMS

- 1. Screening of Uninsured Patients for ALL Third-Party Coverage Opportunities** – IHMS has the highest success rates in the industry for screening and assisting patients in applying for healthcare coverage. We work with Medicaid, Medi-Cal, State, County and Local programs such as AHCCCS, SSI, COBRA, Work Comp, TPL, and VOC. Our clients average 50-80% increase in securing coverage for their patients.
- 2. Comprehensive Bedside Program** – Our full-service program places experts enrollment specialists, IHMS Eligibility Analysts, onsite at your facility, where they can directly assist patients in applying for healthcare coverage.
- 3. Benefits+** – We screen patients and their families for up to 18 additional Federal, State and local assistance programs with our proprietary benefit eligibility screening tool, helping to ease their financial challenges and finding a pathway out of poverty.
- 4. No Fees for Discovered Pre-Existing Coverage** – We screen every patient to identify any existing third-party coverage. When non-government payers are discovered, we verify that coverage and return those accounts to you free of charge.
- 5. Local Presence** – For providers with a significant uninsured population, we can provide onsite management and local staff to implement our bedside program field services and extend that coverage to the emergency room during your busiest hours.
- 6. Certified Applications Counselors** – Our call center team members are Certified Application Counselors (CAC), fully qualified to answer patient questions and guide them through the healthcare application and enrollment process.



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7. **Non-Disruptive Transition and Support** – Our services seamlessly integrate with your current processes, during and after implementation. We are dedicated partners supplementing the work done by your financial counselors and case management staff, working as one team.
  8. **Seamless System Integration** – We work closely with your IT team to ensure minimal disruption to your technical staff, with minimal work in establishing a smooth, secure transfer of data.
  9. **Comprehensive Dashboard Reporting** – You have access to detailed reporting on key performance indicators for real-time management of eligible, approvals, complete enrollments, aging and additional critical ROI information.
  10. **Options for Critical Access and Community Hospitals** – We offer unique solutions to help local healthcare providers assist their patients with eligibility, including remote assistance, to support the application process and reduce the number of uninsured in the community.

IHMS has been providing revenue cycle management services for more than three decades. Clients choose us because we are experts in conversions, complexity and government payer programs. If you would like additional information or consult with our eligibility experts about **IHMS Patient Screening and Medicaid Enrollment Services**, contact us at [info@ihmsllc.com](mailto:info@ihmsllc.com).



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